

# The Importance of *NOW* in ERP

*Information. When you need it. Where you need it.*

**deacom**<sup>®</sup>  
the artisans of erp software

## THE NOW WORLD

I can close my garage door from my phone in row 23, seat F, at 37,000 feet in the atmosphere, 1,465 miles from home. I can get a live video stream of a coworker in 1080p who is on the other side of the globe in seconds. My watch reads my heartbeat and how many steps I've taken today, and my car unlocks when it senses I am close to it. Is there *any* excuse for your ERP system *not* to give you the information you want, at any time, from any device, anywhere in the world?

No. There is no reason that you shouldn't be able to use your phone, laptop, tablet, or a warehouse scanner to get the information you want, when you want it. Information is power at all levels of your business. Whether you want to know what orders are shipping out today, which machines are scheduled for maintenance tomorrow, what the production schedule is for the next two weeks, or you are interested in your profit margin over the last year, you are counting on real time information to keep your business ahead of the competition.

## THE POWER OF NOW

We expect that we can get the real-time information we want in seconds. This demand for information "Now" is changing how we run our businesses. Think about the *power* the Dock managers would have if they could check from their phone what trucks were due in, with what materials, to what facility, and what time in under three seconds. Could you imagine the *position of strength* your sales reps would be in, if they could look up real time and historical sales, margins, and costs for the goods produced, half way around the world seconds before walking into negotiations? What if you were curious as to the financial health of your company, and you could run financial statements *on demand* – without having to use accounting resources to build them weeks in advance? Having information at your fingertips is how the next generation of business is going to get and stay leading the industry.

## THE CATCH OF NOW

The problem is that most ERP companies are already playing catch up. Many ERP companies have patched together their software solutions based on acquisitions of competitors. This fundamental approach to their business model means there needs to be refresh periods between systems, massive data syncs occurring overnight, and often times duplicate data being stored in multiple databases. Quality Control doesn't know what materials were received today that they need to test. Production doesn't know what inventory is on the floor that they can use. AR doesn't know a sales order shipped and they can invoice the customer. Information that is current in one system, but not in the other is not current information. How can you be expected to make the best decision for your company, based on information that is not as of *Now*?

## WELCOME TO THE NOW

The good news is that Deacom Inc., producer of the DEACOM ERP software, has developed and maintained a single set of code across all of their offerings for 20 years. This means that all the

information collected for sales, purchasing, production, and inventory is all in one place. You can run all of your business applications on the same set of code. No sync periods, no duplicate databases, just information for what you want, when you want it.

This data can be accessed from any device, anywhere, anytime. The data input into the DEACOM ERP software is real time data, based on the inputs of the staff and equipment as it is happening. Deacom has expanded its software to be able to be viewed on any device that can connect to the internet. With collaborative offerings for their Main Application, Direct Store Delivery, Warehouse Management, Point of Sale, and Mobile applications companies who use DEACOM ERP have the power to make the decisions they need, when they need it.

In DEACOM, information from all areas of the system impact the business at the same time. The receiving team doesn't have to send documentation to the AP department that they have received a purchase order, it happens automatically. Inbound QC knows they have to enter QC results because they are instantly notified of arrival of raw materials. The Production team can see those materials as soon as they hit the dock or pass QC so they know they can be used that day. Inventory control in DEACOM tracks every transaction made across all platforms, making viewing exactly what you have on-hand at any facility or location a report that takes merely seconds to run. Oh, and all of this is available from your computer at work, TV at home, phone, tablet, or your car's display. No need to take your computer on vacation with you. If you have your phone, you have DEACOM, and if you have DEACOM, you have your business in the palm of your hand.

## DEMAND OF NOW

Deacom has been developing their DEACOM ERP solution for 20 years. It is used by industry leading companies in countries around the globe. If you want your business to run using state of the art software that puts you in a position of strength and gives you the competitive advantage of the now, then DEACOM should be your first choice when evaluating an ERP solution. Simplify the way you do ERP.

## ABOUT DEACOM

Deacom, Inc. is the producer of DEACOM ERP, a scalable, single-system ERP solution specifically designed to streamline operations for manufacturers and distributors with complex processes. As the artisans of ERP software, Deacom crafts a solution free of customization or bolt-ons to increase efficiency and decrease the total costs of ERP ownership. The company's headquarters is located in Chesterbrook, Pa. To learn more, visit [www.deacom.com](http://www.deacom.com) or call 1-877-4-DEACOM.