

Deacom Discover

2019 User Conference Session Details

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Tuesday, April 2		
8:45am - 10:15am	<p>Production Operations - Basic</p> <p>If you're looking for a good overview of the basics of everyday production operations, this is the course for you. Topics will include job creation, issuing and staging materials, job finishing, and everything in between. Even if you are an experienced user, you will find some great value as Deacom experts identify some of the most underutilized tools and strategies that have proven to drive efficiency.</p>	Tags: Production
8:45am - 10:15am	<p>User-Defined Form Layouts</p> <p>New this year, this session will help users learn how to create user-defined form layouts to streamline everyday tasks and workflows in DEACOM. This includes what you need to know about importing and exporting, creating a custom criteria text box, and using object types.</p>	Tags: IT, End Users, Management / Executives
8:45am - 10:15am	<p>Accounting Operations - Foundational Elements</p> <p>Let's start at ground level for this one. In this class, Deacom experts will help you better understand setting up accounting parameters and running the basics. This includes offering best practices for chart of accounts, fiscal year setup, manual journal entries, and creating a more strategic approach to using DEACOM's accounting management tools.</p>	Tags: Accounting
8:45am - 10:15am	<p>Quality Control</p> <p>Good quality control is a critical factor in all of our customer's operations. This course will not only help users better understand the various quality control features that live within the DEACOM system, but also how they can be configured to meet your unique customer requirements. Some of the hot topics of conversation will be QC groups, testing, recall reporting, and certificate of analysis documentation.</p>	Tags: Quality Control
8:45am - 10:15am	<p>Preparing for Successful Go-Lives</p> <p>How can your organization best prepare for a DEACOM go-live? This session will focus on providing best practice tips and strategies to help your company get ready for the smooth transition from your legacy system to DEACOM.</p>	Tags: Implementation, Management / Executives
8:45am - 10:15am	<p>TechLab - Warehousing</p> <p>Want to spend some hands-on time with Deacom's experts? This session is focused primarily on WMS and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.</p>	Tags: WMS / Warehousing

10:30am - 12:00pm	Production Operations - Advanced Taking things a step further from the previous session (Production Operations – Basic), this course will focus on the more advanced topics such as substitutions, co-products and by-products, and production cost reporting, to name a few.	Tags: Production
10:30am - 12:00pm	Configuration Through Code Last year, we introduced DEACOM’S new scripting language. In this session, we will show you how to apply it to unique customer requirements. Not only will you learn the benefits, but also the pitfalls to avoid and case studies to help spark some innovative ideas that you can apply to your business.	Tags: IT, End Users
10:30am - 12:00pm	Regulatory Documents If you are responsible for generating SDS documents and GHS labels at your company, this is a “can’t miss” session! Deacom experts will show you how to take advantage of DEACOM's flexibility to efficiently fulfill your organization's regulatory documentation requirements.	Tags: Compliance
10:30am - 12:00pm	Warehousing - Real World Solutions This unique course is attendee-driven. Before the conference begins, all attendees registered for this session will receive a survey regarding their WMS issues and pain-points. The feedback collected will fuel the topics of conversation and Deacom experts help you navigate some of the most common points of concern.	Tags: WMS / Warehousing, Management / Executives
10:30am - 12:00pm	Ecommerce Thinking about adding ecommerce to your organization’s sales strategy, or maybe adopting Deacom’s ecommerce to help centralize even more of your operations? Whether it is B2B or B2C, this session will help you unlock potential benefits of ecommerce, as well as the setup requirements and how it integrates with the other parts of DEACOM.	Tags: Sales / Customer Service, IT
10:30am - 12:00pm	TechLab - Accounting Want to spend some hands-on time with Deacom's experts? This session is focused primarily on Accounting and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.	Tags: Accounting
1:15pm - 2:45pm	Warehousing - Configuration and Setup Efficiency in warehouse operations can be a strategic advantage but it all starts with ensuring everything is setup to run effectively. In this session, attendees will learn the key elements of setting up a warehouse as well as installing and using both scanners and printers in order to increase warehouse efficiency.	Tags: WMS / Warehousing
1:15pm - 2:45pm	System Administration Would you like to better understand why the DEACOM environment is setup the way it is? This session will cover why certain setups are recommended as well as topics such as printers, backups, linked documents and security.	Tags: IT

1:15pm - 2:45pm	<p>Environmental Reporting</p> <p>Earlier in the day, you may have attended the Regulatory Documents course, but this one will take a deeper dive into environmental reporting specifically. This includes Tier II EPA and regulatory BOMs.</p>	Tags: Compliance
1:15pm - 2:45pm	<p>Accounting Operations - AR and AP</p> <p>The nuts and bolts of AR and AP management are covered in this session. Some of the topics will include setting up payment terms, processing customer and vendor invoices, allocating payments, and instituting credit holds.</p>	Tags: Accounting
1:15pm - 2:45pm	<p>Growing with Deacom</p> <p>Once you are live on DEACOM, your relationship with Deacom is just beginning. Ongoing collaboration and strategic sessions will help you continue to grow the business alongside the software's evolution. This session will help you determine the best post-implementation support for your company and how to leverage Deacom's internal team of experts today, tomorrow, and 10 years down the road.</p>	Tags: Management / Executives, End Users, Implementation
1:15pm - 2:45pm	<p>TechLab - Production</p> <p>Want to spend some hands-on time with Deacom's experts? This session is focused primarily on Production and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.</p>	Tags: Production
3:00pm - 4:30pm	<p>Warehousing - Inbound</p> <p>As part of the series of courses designed to cover the entire warehousing process, this session focuses on inbound materials specifically. Topics that will be covered include receiving materials from both external and intercompany sources, PO labels, using dock calendars, and handling customer returns.</p>	Tags: WMS / Warehousing
3:00pm - 4:30pm	<p>Sales Tax Integrations</p> <p>Managing sales tax rates can be a headache. Bypass the Aspirin and take this course to learn how DEACOM's tax integrations can simplify the process for your organization through TaxJar and Avalara.</p>	Tags: Accounting, IT
3:00pm - 4:30pm	<p>Printed Report Designer</p> <p>Reports are the payoff of running an ERP system and are relied on by personnel at all levels within a company. Come learn how to increase the value of your reports through use of report variables, barcodes, report groupings, variable display, and more.</p>	Tags: Reporting, IT, End Users, Implementation

3:00pm - 4:30pm	<p>ERP Health Check</p> <p>How do you know how well your ERP is running? Can it be improved? This session answers these questions by demonstrating how certain DEACOM reports can be used to diagnose issues and assess how well your processes - and your business - are running. Learn how the reports can be used to suggest corrective actions to improve business performance.</p>	Tags: Compliance, End Users, Management / Executives
3:00pm - 4:30pm	<p>Production Automation</p> <p>In this session, you will learn how to leverage DEACOM's automation features such as scale integrations, AutoFinisher, and pre-weigh. Manufacturing execution system (MES) APIs will also be discussed and how it will drive overall efficiencies for manufacturers.</p>	Tags: Production
3:00pm - 4:30pm	<p>TechLab - MRP</p> <p>Want to spend some hands-on time with Deacom's experts? This session is focused primarily on MRP and the various scenarios at are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.</p>	Tags: Purchasing, Scheduling and Planning
Wednesday, April 3		
8:45am - 10:15am	<p>Production MRP - Basics</p> <p>This course will provide a strong overview of MRP for production within the DEACOM platform. Much of the focus will be placed on creating reliable MRP practices through suggestions, indirect requirements, and forecasting capabilities.</p>	Tags: Production, Scheduling and Planning
8:45am - 10:15am	<p>Warehousing - Outbound</p> <p>If you are following the Warehousing session series, outbound warehousing is the next phase of production that we will tackle. The focus will be the surround shipping process as it relates to picking and staging material, scheduling and the sales calendar, integrations with FedEx / UPS / EasyPost, and shipping documents, to name a few.</p>	Tags: WMS / Warehousing
8:45am - 10:15am	<p>Accounting Planning and Reconciliation</p> <p>Learn some of the best practices for budgeting and implementing a smoother year-end and month-end. This session will help users to identify inconsistencies that occur between the ledger and sub-ledger, determine why they are happening, and recognize what steps need to be made in order to reconcile it.</p>	Tags: Accounting

8:45am - 10:15am	<p>Interface Tips and Tricks</p> <p>It's back! As one of the most popular classes in 2018, attendees learn how to make DEACOM look and work the way your specific company needs it to. User interface, grid layouts, shortcuts, captions, and user restrictions have the ability to be uniquely configured. This workshop will walk you through the process and what you need to be aware of in doing so.</p>	Tags: End Users, IT, Implementation
8:45am - 10:15am	<p>Cloud Hosting Solutions</p> <p>Interested in shifting some of the burden off your already overtaxed IT department? Come and learn about the new services Deacom offers around cloud hosting solutions. Deacom runs its internal operations in the cloud, and now you can too.</p>	Tags: Management / Executives, IT
8:45am - 10:15am	<p>TechLab - Reporting</p> <p>Want to spend some hands-on time with Deacom's experts? This session is focused primarily on Reporting and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.</p>	Tags: Reporting, End Users, IT
10:30am - 12:00pm	<p>Forecasting</p> <p>As a sister course to Production MRP - Basics, this course focuses on the relationship between forecasting and MRP. Attendees will learn new ways to write forecasts as well as exciting new forecast consumption functionality.</p>	Tags: Production, Scheduling and Planning
10:30am - 12:00pm	<p>Recruiting and Growing Employees</p> <p>In the current market for talent, finding the best employees is getting significantly harder. Implementing creative strategies to break through the noise in the job market is imperative to driving performance and growth. Deacom's hiring team will discuss how to optimize your hiring strategy and close your skills gap.</p>	Tags: Management / Executives
10:30am - 12:00pm	<p>Purchasing Fundamentals</p> <p>From novice users to purchasing veterans, this course covers everything within the purchasing realm with deep dives into select features to cover more advanced capabilities within DEACOM ERP.</p>	Tags: Purchasing
10:30am - 12:00pm	<p>EDI</p> <p>Catch up on the latest advancements in EDI while learning how and when this functionality can fit into your organization's strategy. We will also talk about DEACOM's brand new purchase-side EDI functionality.</p>	Tags: Sales / Customer Service, IT

10:30am - 12:00pm	Warehousing - Inventory Counting and Valuation Continuing through the warehousing process, this session focuses on best practices for setting up and running cycle counting and physical inventories. This includes how to handle adjustments resulting from those activities as well as how and when to update inventory costing.	Tags: WMS / Warehousing, Accounting
10:30am - 12:00pm	TechLab - Tips and Tricks for Mastering DEACOM Want to spend some hands-on time with Deacom's experts? This session is focused primarily on tips and tricks for reporting and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.	Tags: Reporting, IT, End Users, Implementation
1:15pm - 2:45pm	Warehousing - Segmenting and Managing Inventory Join your warehousing peers for a session that covers all aspects of managing inventory such as utilizing master lots, finding and moving inventory, QC status management, expiration and shelf life, kitted parts, and scrap to name a few.	Tags: WMS / Warehousing
1:15pm - 2:45pm	Data Validation After taking this course, you will understand why data validation is so critical and how to get it done right. Learn how the roles and responsibilities of data validation are best split between your organization and your Deacom team.	Tags: Implementation, IT
1:15pm - 2:45pm	Inventory Costing Master the fundamentals of product costing by diving into the use of routings, cost rollups, and shop scheduling in this session.	Tags: R&D / Formulation / QC, Accounting
1:15pm - 2:45pm	Version 16 and User Experience Initiative We're excited to release the best version of DEACOM yet – Version 16! Make sure you join this session to learn more about what it includes and how else Deacom is creating a world-class experience for end-users through the application of modern interaction design.	Tags: Management / Executives, IT, End Users
1:15pm - 2:45pm	Job Inventory Calendar Those looking to expand or fine-tune their use of MRP will want to attend this session to find out how the job calendar and the job inventory calendar can be used to streamline production operations.	Tags: Production, Scheduling and Planning
1:15pm - 2:45pm	TechLab - Sales and Customer Service Want to spend some hands-on time with Deacom's experts? This session is focused primarily on Sales and Customer Service and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.	Tags: Sales / Customer Service

3:00pm - 4:30pm	Time and Attendance - Basic Eliminate the burden of labor tracking and learn how DEACOM can help make the process much simpler. This session focuses on labor tracking and labor variance reporting as well as setup and management of workers, badges, crews, and shifts.	Tags: Production, Accounting, Reporting
3:00pm - 4:30pm	DSD Customers that handle distribution will learn about how to set up and manage DSD tools from within the DEACOM platform. Discussions will also surround how drivers can handle transactions like returns, receipts, and order entries, all while onsite with customers.	Tags: Sales / Customer Service, WMS / Warehousing, IT
3:00pm - 4:30pm	Financial Reporting This is the first of two sessions dedicated to accounting reporting (the second will be held on Thursday early morning). Those that attend this session will learn about reporting as it relates to 1099s, financial statements, sales tax, and project reconciliation.	Tags: Accounting, Reporting
3:00pm - 4:30pm	Business Intelligence - Favorites and Dashboards Being able to quickly and accurately access the data you need to run your organization is critical. This first session of the Business Intelligence series covers the basics of setting up favorites and dashboards so users can quickly access the information they need at the drop of a hat.	Tags: Reporting, End Users, Management / Executives
3:00pm - 4:30pm	Purchasing MRP Take advantage of everything DEACOM MRP has to offer by using it to drive purchasing decisions. This course will help you understand how to use reorder points, lead times, preferred vendors, auto created POs and other features that drive the purchasing portion of MRP.	Tags: Purchasing, Scheduling and Planning
3:00pm - 4:30pm	TechLab – System Administration Want to spend some hands-on time with Deacom's experts? This session is focused primarily on System Administration and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.	Tags: IT
Thursday, April 4		
8:45am - 10:15am	Production MRP - Advanced To provide a more in-depth discussion on production MRP, this session will focus on the use of advanced MRP capabilities. Examples of specific topics that will be discussed include facility-specific MRP runs and QC during MRP.	Tags: Production, Scheduling and Planning

8:45am - 10:15am	<p>Business Intelligence - Grid Printouts and Automated Reports</p> <p>If you are interested in taking BI a step beyond favorites and dashboards, this session will shed light on some of the more advanced topics. You won't want to miss this class if you want to learn more about grid printouts and automated reports as well as how to combine the two.</p>	Tags: Reprting, End Users, Management / Executives
8:45am - 10:15am	<p>Security Strategies</p> <p>When your entire company runs on an ERP environment, security should be one of the highest priorities. As a new session this year, Security Strategies will show attendees how to protect their DEACOM investment through smart security strategies in order to protect everything from the physical assets of the system to the data. Additional topics include considerations and best practices related to setting up role level security for end users.</p>	Tags: IT, Management / Executives, Implementation
8:45am - 10:15am	<p>Accounting Management and Foreign Exchange</p> <p>Continuing the discussion from the previous day's Accounting session, this course will focus on reports related to GL postings, gain/loss accounts, realized vs unrealized gains, and activities related to the use of foreign currencies.</p>	Tags: Accounting, Reporting
8:45am - 10:15am	<p>Formulation - Basic</p> <p>With so many different strategies for formulation, it can be difficult to identify the best one for your business. This session will review the basics and best practices of Research & Development workflows as well as some of the most useful reporting features for those in this business area.</p>	Tags: R&D / Formulation / QC
8:45am - 10:15am	<p>TechLab - Warehousing</p> <p>Want to spend some hands-on time with Deacom's experts? This session is focused primarily on WMS and the various scenarios at are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.</p>	Tags: WMS / Warehousing
10:30am - 12:00pm	<p>Master Production Calendar</p> <p>As a continuation of the Advanced Production MRP session earlier in the day, this session will focus on interfacing with the master production calendar as well as employing the run rate optimizer to fine-tune your MRP process.</p>	Tags: Production, Scheduling and Planning
10:30am - 12:00pm	<p>Business Intelligence - Combined Reports</p> <p>Ever wish you could take data from one grid and make it available in a different grid? In this business intelligence course, Deacom experts will demonstrate how to do this with combined reports. You will even learn how you can now make your own pre-filters!</p>	Tags: Reporting, End Users, Management / Executives
10:30am - 12:00pm	<p>Sales Pricing</p> <p>Join this class to learn how to strengthen your sales organization by effectively employing promotions, discounts, and an overall pricing hierarchy. Additional topics to be covered in this session include use of pricing orders and price allocations.</p>	Tags: Sales / Customer Service, Accounting

10:30am - 12:00pm	<p>Building and Maintaining Institutional Knowledge</p> <p>How does an organization train employees on using DEACOM? What strategies can sustain that knowledge during times of employee turnover? This session focuses on building a training program for the entire organization and maintaining the knowledge required to train new employees after go-live.</p>	Tags: Implementation, Management / Executives
10:30am - 12:00pm	<p>Formulation - Advanced</p> <p>The Formulation - Advanced course covers multiple new features in DEACOM including R&D workflows, issue increments, group by, and BOM line substitutions, to name a few.</p>	Tags: R&D / Formulation / QC
10:30am - 12:00pm	<p>TechLab - Accounting</p> <p>Want to spend some hands-on time with Deacom's experts? This session is focused primarily on Accounting and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.</p>	Tags: Accounting
1:15pm - 2:45pm	<p>Warehousing - Putaway and Anchoring</p> <p>As the next edition of the WMS session series, this advanced course covers newer and more complex functionality such as system directed putaway, picking and anchoring, and managing payroll time.</p>	Tags: WMS / Warehousing
1:15pm - 2:45pm	<p>Ticket Management</p> <p>Deacom uses its own functionality to track and manage internal IT tickets, and now you can too! Learn about how Deacom uses projects and tickets to successfully track thousands of tickets per year and how your organization could do the same.</p>	Tags: IT
1:15pm - 2:45pm	<p>Time and Attendance - Advanced</p> <p>Everything you need to know about the advanced features available for tracking worker time in DEACOM. This includes how to manage overtime, set up worker schedules with breaks, sign in and out, and generate reports to track it all.</p>	Tags: Production, Maintenance, Management / Executives
1:15pm - 2:45pm	<p>Nutritional Labels</p> <p>Requirements for nutritional fact labels are changing and Food/Beverage packaging will soon need to reflect these new rules. This session will teach manufacturers how to leverage the tools that already exist within their ERP to adhere to the new requirements. This is done by calculating new formulas, generating regulatory bill of materials, and creating, formatting, and printing labels.</p>	Tags: Compliance

1:15pm - 2:45pm	<p>CRM</p> <p>Understand how to leverage DEACOM CRM for creating and managing contact records, reports, workflows, and statuses of sales prospects. Other topics include opportunity tracking and using CRM projects and tickets.</p>	Tags: Sales / Customer Service, Management / Executives
1:15pm - 2:45pm	<p>TechLab - Business Intelligence</p> <p>Want to spend some hands-on time with Deacom's experts? This session is focused primarily on Business Intelligence and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.</p>	Tags: Reporting, End Users
3:00pm - 4:30pm	<p>Upgrading Best Practices</p> <p>Keeping your system updated and running on the newest functionality is what will keep your business progressing forward. Deacom's team will share how customers can avoid some of the most common pitfalls of upgrading software and the most important considerations for kicking off the project.</p>	Tags: IT, End Users
3:00pm - 4:30pm	<p>Sales Entry</p> <p>Take advantage of this opportunity to learn from the Deacom experts about sales entry. The team will provide detailed explanations of how the product configurator, sales workflows, different sales order types and other sales entry processes can help drive sales for your business.</p>	Tags: Sales / Customer Service
3:00pm - 4:30pm	<p>New Mobile Application</p> <p>We are excited to showcase our new mobile application and it will be unveiled in this session. Our new mobile application can run virtually every function in the system including inputting QC, logging worker time, viewing attached documents, and printing to a printer. If you want to learn more or are interested in launching mobile for your organization, you won't want to miss this session.</p>	Tags: Sales / Customer Service, IT, End Users, Management / Executives
3:00pm - 4:30pm	<p>Fixed Assets and Maintenance</p> <p>Accounting and warehousing professionals will find this session most interesting as they will learn best practices for using DEACOM's built-in maintenance, repair, and operating supply (MRO). This insight will help users identify how to lower parts and labor costs, minimize downtime, and enhance regular production capacity. Fixed asset depreciation will also be discussed.</p>	Tags: Maintenance, Accounting
3:00pm - 4:30pm	<p>User Acceptance Testing Best Practices</p> <p>Learn how to develop your organization's user acceptance testing. This can provide significant benefits in ensuring organizational stability through updates. This is strongly recommended for organizations that are required to be 21 CFR Part 11 compliant.</p>	Tags: Compliance, End Users, Implementation

3:00pm - 4:30pm

TechLab - Production Focus

Tags: Production

Want to spend some hands-on time with Deacom's experts? This session is focused primarily on Production and the various scenarios that are addressed in those specific Deacom Discover sessions. However, feel free to try out any TechLab scenario presented during the conference during this time.
